

Two new contract wins for Bristow and Sutor

Bristow and Sutor have been appointed to supply bailiff services for Cannock Chase District Council and Kettering Borough Council.

The Cannock Chase contract runs initially for six months and focuses upon the collection of council tax and business rates. Rob Wolfe, local taxation and benefits manager at Cannock Chase District Council, made the following comment: "Whilst the main purpose of the tender exercise was to procure bailiff services, the council is always keen to improve its efficiency and try new ways of working. Through the transparency of Bristow and Sutor's client web and the introduction of handheld PDAs, the council will benefit

from real time communication and improved administration."

Andy Rose, managing director of Bristow and Sutor, noted that "this tender win ... brings the total number of clients in Staffordshire to six."

In Kettering, the Borough Council has chosen Bristow and Sutor as one of two suppliers with the job of collecting council tax, business rates and sundry debts, along with executing arrest warrants. The council recently undertook a formal bailiff review and approached several suppliers in order to decide whom they wished to work with. Rob Thompson, revenues manager for the council, said Bristow and Sutor's "flexibility of service delivery" and "the



▲ *Andy Rose*

resilience of their back office". He said that: "Bristow and Sutor satisfied the evaluation panel that they had an excellent overall package."