

Bristow & Sutor appointed at Kettering Borough Council

July 2006: Kettering Borough Council has appointed Bristow & Sutor as one of two suppliers to collect council tax, business rates, sundry debts and the execution of arrest warrants.

As part of a formal bailiff review, Kettering BC approached a number of suppliers in the marketplace and carried out site visits to four short listed companies. Rob Thompson, Revenues Manager at Kettering Borough Council said, "After a thorough market evaluation, Bristow & Sutor satisfied the evaluation panel that they had an excellent overall package. Whilst cost is naturally a major criterion, the evaluation was based on factors such as flexibility of service delivery, the number of bailiffs and strength of technology. The unique approach that Bristow & Sutor has with regards to allocating instructions to bailiffs, the client web, handheld technology and sheer resilience of their back office that we experienced during the site visit convinced us that they had what it takes to improve Kettering's recovery process."

Andy Rose said, "Kettering is bordered by one of our existing clients, Corby Borough Council, and is another significant win in the Northamptonshire region. Having also recently been appointed by Daventry District Council, our strategic approach to develop clients in the Northamptonshire area is definitely proving successful. It is clear that once we demonstrate improved performance at one council, other councils in the area take note and provide us with opportunities for further growth. We look forward to supporting Kettering Borough Council and building a long term relationship with them."

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